



**Making business between India and Mexico simpler, efficient, more profitable, while fostering sustainable solutions to business challenges.**

**The India- Mexico Business Chamber is the Nonprofit business organization representing Indian & Mexican companies in India of all sizes across all sectors of the economy in Mexico. IMBC has the full recognition of the Mexican and Indian governments. Governed by an Executive Committee and its members, guided by a set of core values. Our members range from the small enterprises, local service providers, and large corporations. Partnered with promotion councils, national and international chambers of commerce to leading industry associations.**

## **What We Stand For**

It is our mission to continue fostering the bilateral economic relationships. We pledge to support the business community to combine business in both countries by cultivating inclusive commercial relationships that will result in business deals.

With a vision to promote a business and cultural atmosphere among both nations and other countries, that encourage and empower individuals to add value in the pursuit of success and fulfillment.

# Honorary Chair Members



H.E. Mr. Manpreet Vohra  
**Ambassador**  
**Embassy of India, Mexico City, Mexico**

*"I am enthusiastic to be a part and witness the progress of the Chamber, it has become well known and respected across various provinces and among government circles, both federal and provincial, and has also teamed up with sister bodies in other LAC countries."- H.E. Mr. Manpreet Vohra*



H.E. Mr. Federico Salas Lofté  
**Ambassador**  
**Embassy of Mexico New Delhi, India**

*"More than 20 Mexican Companies have made India their home, whose results have been positive in one of the largest markets in the world. IMBC plays an important role in assisting Mexican companies interested in exploring the Indian market."- H.E Mr. Federico Salas Lofté*





# Executive Committee

The India-Mexico Business Chamber's Executive Committee is formed by leaders & managing directors of member companies of the chamber. The Executive Committee leads the organization by creating value and promoting initiatives for our members and our country, by advocating for business growth, innovation, and job creation.

## Executive Committee 2021-2022



### President

Mr. Rajeev Gupta

Vice President of LATAM Nearshore Operations & Mexico Country Head, TCS Mexico



[Presidencia@indiamexicochamber.org](mailto:Presidencia@indiamexicochamber.org)



### Vice-president

Mr. Gurulinga S. Konanur

General Director, Hetero Drugs- Mexico



[vicepresidencia@indiamexicochamber.org](mailto:vicepresidencia@indiamexicochamber.org)



### Secretary

Mr. Amit Miglani

Commercial Director, Flex Americas



[secretario@indiamexicochamber.org](mailto:secretario@indiamexicochamber.org)



### Treasurer

Mr. Anurag Tripathi

Delivery Head, Wipro Technologies



[tesoreria@indiamexicochamber.org](mailto:tesoreria@indiamexicochamber.org)

# Executive Committee

## Advisory Board



**Mr. Rodrigo Blanco**  
Head of Corporate Affairs, TCS Mexico



advisoryboard@indiamexicochamber.org

## General Administration



**Ms. Amparo Kushelevich**  
General Administrator, India- Mexico Business Chamber



administracion@indiamexicochamber.org

## Subcommittee Chairs 2021-2022

### I.T. Subcommittee



**President**  
Mr. Pablo Gallegos  
Country Head, \_\_\_

it.committee@indiamexicochamber.org

### Pharmaceutical Subcommittee



**President**  
Mr. M.S. Nagendra  
General Director, Zydus



Pharma.committee@indiamexicochamber.org

IMBC constantly builds on a strategic agenda focused on promoting greater effectiveness and advocating for the policies to help businesses lead our economy out of the worst downturn.

Businesses need the right regulatory environment, trade agenda, legal system, workforce policies, and rules for the modern economy to drive the growth of any organization,

Our members and many of small and large businesses across India and Mexico have relied on us to speak clearly on the issues and the importance of the free enterprise system.

When these businesses succeed, everyone benefits, no matter what line of work they're in, The India- Mexico Business Chamber works closely with members and allied partners towards viable solutions that will advance the development & growth of business, rather than hinder it.



# Allied Partners

*IMBC conveys important complimentary tasks in the daily agenda for the engagement of bilateral promotion and trade.*

We work closely together to get our partners and members involved in bilateral trade missions, by creating numerous opportunities that bring them together with international buyers. Providing countless opportunities to create successful business relationships.



Federation of Indian Chambers  
of Commerce and Industry



Confederation of  
Indian Industry



Pharmaceuticals Export Promotion Council of India  
(Set up by Ministry of Commerce & Industry, Government of India)



The Plastics Export  
Promotion Council



**INVEST INDIA**  
NATIONAL INVESTMENT PROMOTION  
& FACILITATION AGENCY

**EEPCINDIA**

ENGINEERING THE FUTURE  
Sponsored by Ministry of Commerce & Industry,  
Government of India



CÁMARA DE COMERCIO  
SERVICIOS Y TURISMO  
CIUDAD DE MÉXICO



COMCE  
VERACRUZ



# Membership Benefits

- ❖ Engage with government and private sector leaders through cross-sector initiatives.
- ❖ Shape the IMBC Government advocacy agenda, policy priorities and contribute to IMBC sector-focused work plans.
- ❖ Take on leadership and speaking roles in trade missions, webinars and events in Mexico and in India.
- ❖ Access to information provided only to Chamber members.
- ❖ Join monthly member meetings.
- ❖ Ribbon Cutting - Businesses celebrating grand openings, anniversaries, new locations, or other special events may request a ribbon cutting (*subject to availability*).

## Networking & B2B Connectivity

- ❖ We facilitate introduction and networking opportunities within our membership and allied chambers, supporting bilateral deals across industries and markets. We connect corporate members with leading development organizations to help strengthen communities across India and Mexico.

## Marketing

- ❖ Exclusive marketing and sponsorship opportunities at Chamber events.
- ❖ Free listing in The Chamber's Membership Directory.
- ❖ Advertise your business through IMBC's Chamber website and directory, Social media, Flyers (upon availability and approval from IMBC administration).
- ❖ News Release & Media Coverage- Members may provide news releases of important events in their businesses, for inclusion in The Chamber's Web site and other media (subject to availability).



# Membership

Membership	Description	Annual Investment
<b>Corporate</b> more than 450 employees	<ul style="list-style-type: none"> <li>❖ Indian Companies in Mexico</li> <li>❖ Mexican Companies in India</li> <li>❖ Bilateral Trade Companies</li> <li>❖ Bilateral Distributing Companies</li> </ul>	\$35,000.00 MXN
<b>Small &amp; Medium Enterprise</b> 3 to less than 450 employees	<ul style="list-style-type: none"> <li>❖ Restaurants &amp; Catering Services</li> <li>❖ Jewelry, Arts and Crafts Galleries</li> <li>❖ Travel Agencies</li> <li>❖ Fashion Textile &amp; Accessories Boutiques</li> <li>❖ Rug &amp; Furniture Stores</li> <li>❖ Mini Markets and Groceries</li> <li>❖ Indian Wedding Planners</li> </ul>	\$15,000.00 MXN

*\*Join before March 31, 2021 and receive a \$5,000.00 MXN Bonus!*

*\* Maintain your \$5,000.00 MXN Bonus by renewing your membership before the due date!*

## Membership Kit

- ❖ Members Associate Certificate.
- ❖ Members web page log in credentials.
- ❖ Members agenda & pen.

# Membership

*IMBC' s service Provider membership is for consulting, professional services, and channel partners.*

Capture new customers by participating as a speaker during our monthly member meetings. Build a stronger trademark by hosting webinars for IMBC' s members and general public. Expand your marketing tools and resources through our web page, newsletter, conferences, events, networking, and service referrals.

<p><b>Service Providers</b></p>	<ul style="list-style-type: none"> <li>❖ Law Firms</li> <li>❖ Immigration Firms</li> <li>❖ Accounting Firms</li> <li>❖ Logistic Services</li> <li>❖ Consultant Firms</li> <li>❖ Interpreting Firms</li> <li>❖ Third Party Authorized</li> <li>❖ Testing Laboratories</li> <li>❖ Customs Firms</li> <li>❖ Broker Firms</li> <li>❖ Real Estate Firms</li> <li>❖ Outsourcing Firms</li> <li>❖ Coaching Firms</li> </ul>	<p>\$20,000.00 MXN</p>
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**IMBC membership is limited to companies – we do not offer membership to individuals. All applicants will go through a background screening before receiving the membership acceptance letter. All memberships are for a minimum period of one year from the date recorded.**

*Membership renewal letters will be sent in the quarter of the members' anniversary date and will be invoiced accordingly.*

### **Registration Link:**

<http://www.indiamexicochamber.org/register/>

Please contact IMBC's General Administration with questions, or to submit the application via email.

### **Contact Details:**

[administracion@indiamexicochamber.org](mailto:administracion@indiamexicochamber.org)

**+52 55 64 23 44 79**



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